

Special SCIP member discount – SCIP members receive discounted tuition

Circle the dates and courses you would like to take. **(Step 1)**

SCIP CIP™ Certification Courses Conferred by ACI		CEU Credit	Boston June	Individual Courses U.S.\$	SCIP Member Tuition
Core Courses CIP™-I Certification Level					
CI 101®	Intelligence Sources	.7	11	\$1,200	\$900
<i>Evening</i>	Social Networking: Best-in-Class CI Techniques (*Enrichment)	.3	11	\$495	\$395
CI 202®	Competitive Benchmarking	.7	12	\$1,200	\$900
<i>Evening</i>	Ethical Boundaries (*Enrichment)	.15	12	\$195	\$150
CI 301	Competitive Blindspots	.7	13	\$1,200	\$900
<i>Evening</i>	Communicating CI to Senior Management (*Enrichment)	.3	13	\$495	\$395
CI 302	Cross-Competitor Analysis	.7	14	\$1,200	\$900
<i>Evening</i>	CI: The Good, the Bad, and the Ugly (*Enrichment)	.15	14	\$195	\$150
CI 303	Creating & Running a World Class Intelligence Operation	.7	15	\$1,200	\$900
Advanced Courses CIP™-II Certification Level					
CI 401	War Gaming (Theory and Practice) 2 Days	2.0	18-19	\$2,495	\$2,345
CI 402	Value Chain Analysis	.7	20	\$1,350	\$1,200
CI 403	Anticipating Disruption 2 Days – Scenario Analysis Tools and Techniques	2.0	21-22	\$2,495	\$2,345
<i>Evening</i>	Profit Pool Analysis (*Enrichment)	.3	21	\$495	\$395
*Evening enrichment courses not included in certification program		Total Tuition (excluding any discounts)			
SCIP Membership Become a SCIP member for \$300 and you will be charged the SCIP member tuition for the courses.		Subtract any (Step 2) discounts SCIP Membership add \$300			
CIP™-I Exam Fee \$150.00 (Please add the exam fee if you are interested in certification and have or will be completing all of the required courses (101®, 202®, 301, 302, 303)					
CIP™-II Exam Fee \$150.00 (Please add the exam fee if you are interested in certification and have or will be completing all of the required courses (401, 402, 403)					
Total Tuition for ACI Courses					

Calculate your discount (Step 2) (Only one discount may apply)

- a) **Early Registration Discount:** If you register 30 days in advance, deduct \$100 (U.S.); or
- b) **CIP™ Certification Program Discount:** Receive 10% off if you register for the complete CIP™-I and CIP™-II two week series (core and advanced courses).

Call 888.732.6812 (+1 630.983.5530 international residents) for information on group discounts

Your registration fee for all workshops includes all seminar materials. It also includes breakfast, lunch, and refreshments each day. It does not include sleeping rooms, but we have reserved a block of rooms in each hotel at special prices. Your registration confirmation letter will have complete hotel information. Unless otherwise indicated in the catalog course description, seminars will run from 8:30 a.m. to 5:00 p.m. Complimentary continental breakfast will be available from 8:00 a.m. to 8:30 a.m. Please be ready to begin the seminar at 8:30 a.m. sharp. Dress is casual business attire. ACI reserves the right to substitute speakers when necessary. No audio or video recording of the seminar is allowed. All payments must be in U.S. dollars. All payments must be paid no later than ten working days before the seminar. We accept checks, bank transfers, Visa, MasterCard and American Express. Checks should be made out to: Fuld-Gilad-Herring Academy of Competitive Intelligence. Your tuition is fully refundable if we receive your cancellation notice up to ten working days before the seminar. Registrations cancelled with notice of less than ten working days are liable for the full registration fee and will receive a credit toward another equivalent ACI seminar, but will not receive a refund. By registering for any of the Fuld Gilad Herring Academy of Competitive Intelligence courses, you grant permission to the Academy to video or audio tape any part or all of the courses in which you attend, and use the materials as it deems appropriate, including but not limited to any promotional or training materials. W

Fill out address and payment information (Step 3)

Name _____
 Title _____
 Company _____
 Address _____

 Phone _____ Fax _____
 E-mail _____

Registration is only confirmed upon receipt of payment.
 We accept the following methods of payment:
 Check Bank Transfer MasterCard Visa American Express

Credit Card # _____ Exp. Date _____
 Name on Card _____
 Signature _____

FAX or MAIL registration form to: (Step 4)

Fuld-Gilad-Herring Academy of Competitive Intelligence
 25 First Street, Suite 301, Cambridge, MA 02141
 Tel: 888.732.6812 Fax: 888.969.3317

International Registrants

Tel: +1 630.983.5530 Fax: +1.630.983.3317

Hotel Information:

Fuld-Gilad-Herring Academy of Competitive Intelligence has reserved a block of rooms for the night before each seminar at discount or corporate rates.

Boston June 10-21, 2012 Royal Sonesta Hotel
 617.806.4200

Hotel sleeping room cut off date: May 10, 2012 \$249.00

www.academyci.com